



AGARWOOD

According to the University of Minnesota, new scientific processes and microbiologic research mean high quality agarwood can be produced in under two years.*

In the forests of Southeast Asia an evergreen known as the Aquilaria tree grows. Roughly 1% will become infected by a fungus, which spreads from deep within the heart of the wood. As natural properties resist the fungus, a dark brown – often black – thick resinous core is formed. This resin is known as Agarwood which, for centuries has been one of the most prized and valued aromatic resins in the world.

Agarwood has been a premium export of Southeast Asia since the mid 16th Century when Nguyen Hoang, ruler of the central provinces of current day Vietnam would market it primarily to China and Japan. At the time, a single pound could be exported for 15 taels and then resold on the market for 600 taels. The demand for agarwood has waivered little since and its value remains high.

*New Agriculturalist: www.new-ag.info/focus/focusitem.php?a=796



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Value of Agarwood: Sweet Smell of Success

Agarwood is not just valued for the wood itself but also for the properties found in its unique, aromatic resin. Once processed, Agar provides a scent unlike any other in the world and is a staple for luxury perfumes, soaps, incense, spiritual and religious ceremonies and more. For many in the Middle East there is no acceptable substitute for the use of Agar in their ceremonies. Chips are burned for their distinct fragrance and wood gifted to show wealth. Agar has also been in demand for medicinal purposes for thousands of years throughout Southeast Asia.

In the West leading manufacturers of perfumes, soaps and fragrances are constantly seeking out reliable sources. No less than Yves St. Laurent insist on Agar Oil as an additive for their more premium brands. In Japan, Agar incense is used regularly during Koto or "incense ceremonies." Oil distilled from agarwood can cost as much as US\$30,000 per kilogram depending on the grade and demand.

Uses

Incense, Soaps, Perfume, Medicinal

Solving the 1% Agarwood Problem

Only 1% of Aquilaria trees contain the rich Agar resinous core so valued throughout the world. Adding to the problem is the fact that since 1995 Aquilaria malaccensis, the primary source of Agarwood, has been protected by the Convention of International Trade in Endangered Species of Wild Fauna and Flora. Now, imagine a solution whereby every single tree contained the rich resinous core, the maturation period was enhanced dramatically and the process by which each tree was harvested met all environmental guidelines and regulations. This would represent an exciting opportunity.

Exclusive Thai Rights To Revolutionary Patented Process

Touchwood holds exclusive rights in Thailand to the patented Cultivated Agarwood Kit (C.A kit) inoculation process. Developed at the University of Minnesota, the C.A kit perfectly mimics the manner by which the resinous core develops. For the first time, man can guarantee the presence of the Agarwood resinous core in every Agarwood tree and actually speed the formation process many times over.

In all of Thailand, Touchwood is the only supplier or provider who can induce this tested, proven and patented inducement process. You're invited to research Agarwood investment opportunities anywhere. Because of this exclusive access to the patented inducement program and other factors, it's unlikely you'll find any with as much going for it as the Touchwood Agarwood Program.

Why Touchwood?

The Touchwood Agarwood Program is the only one with exclusive Thai rights to the patented process that eliminates guesswork, maximizes potential yield and accelerates the maturation process. Touchwood's multipoint approach to delivering a solid return for investors in the Agarwood industry combines responsible growth and restoration management of the Aquilaria supply.

Since the earliest days of Nguyen Hoang to the turn of the century science has sought ways to induce the infection that creates the core so many value so much. Each time they've tried, they've failed. For every one Agarwood tree found to contain the resin, one hundred others that didn't were destroyed. Combined with expansion and development, greater environmental restrictions were applied to the wanton harvesting of Agarwood.

The Touchwood Agarwood Program is the first to arrive with a solution that answers every objection and circumvents natural obstacles. It's a win for nature, a win for man and a win for investors as well. They say when opportunity knocks, one should answer. Here opportunity comes knocking on wood, the Wood of The Gods.

Investment Potential/Features

- Seven-year investment term
- Returns of up to 23%
- Ownership is fully transferable

Agarwood Packages (USD)					
No. of Trees	Growers Fee	Plantation Management per year **	Total Plantation Costs	Total Harvest Value	Client Return% (IRR)*
1000	\$91,910	\$9,191	\$137,865	\$501,765	23%
400	\$38,820	\$3,882	\$58,230	\$200,706	22%
200	\$20,440	\$2,044	\$30,660	\$100,353	21%
100	\$10,780	\$1,078	\$16,170	\$50,176	20%

* Internal Rate of Return ** Payable for first 5 years
Note: Projected harvest values are not guaranteed. Actual amount will depend on market value at time of harvest. Any pricing information is subject to change without notice.



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